

Why US Developers Are Investing in BESS

JD Brannock
Director of Storage Development

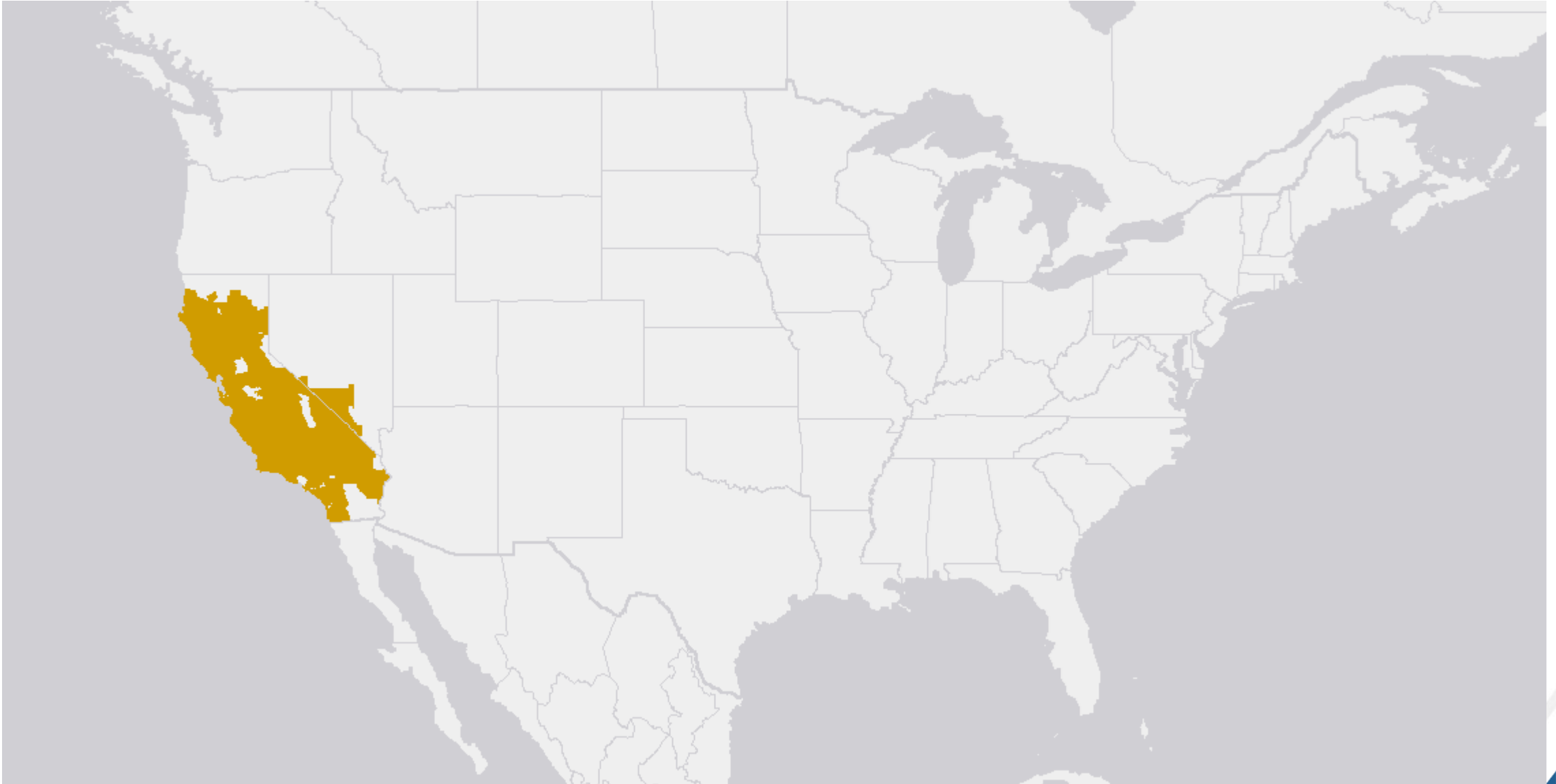
October 27, 2022



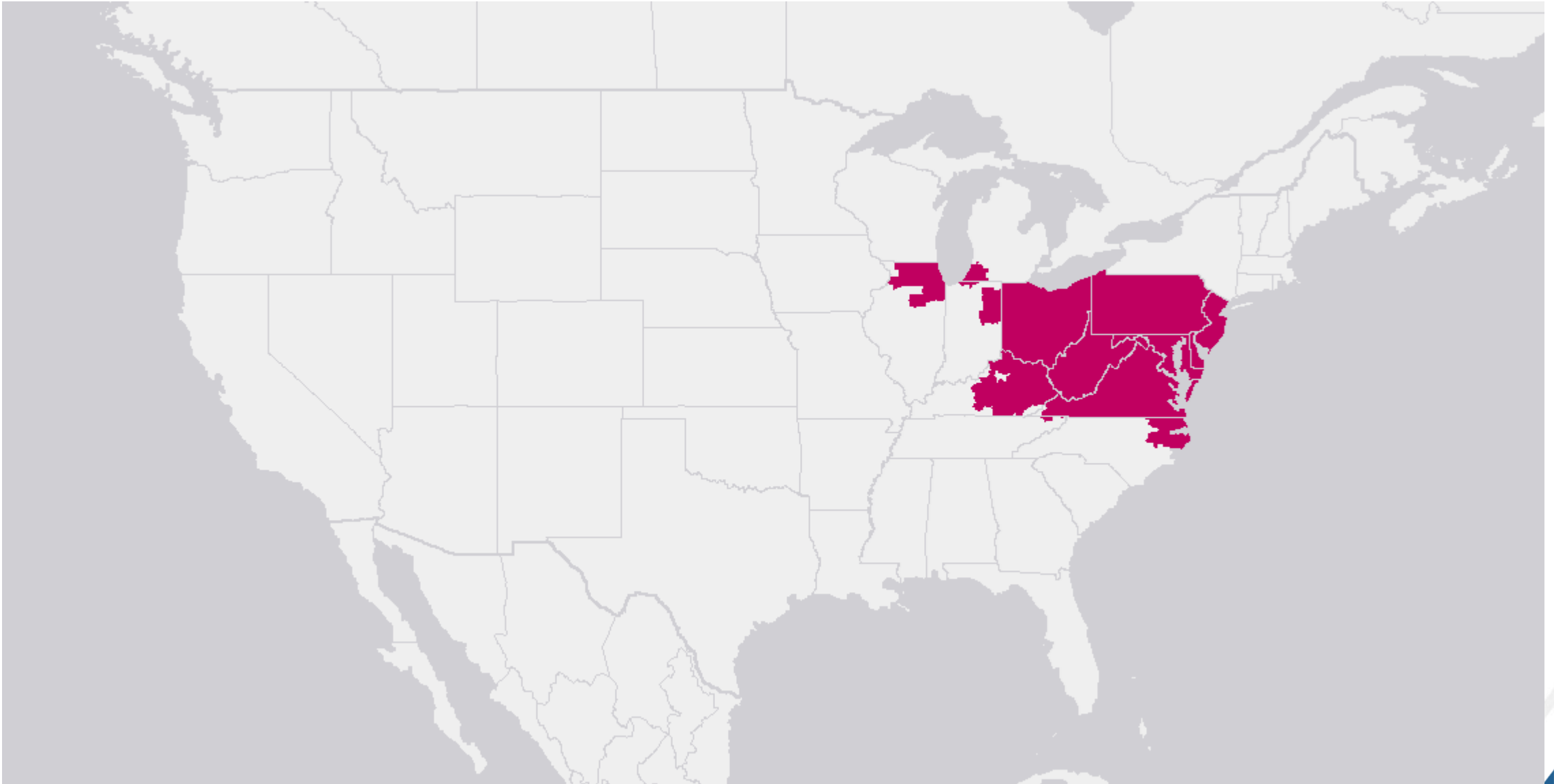
United States: One Country, Many Markets



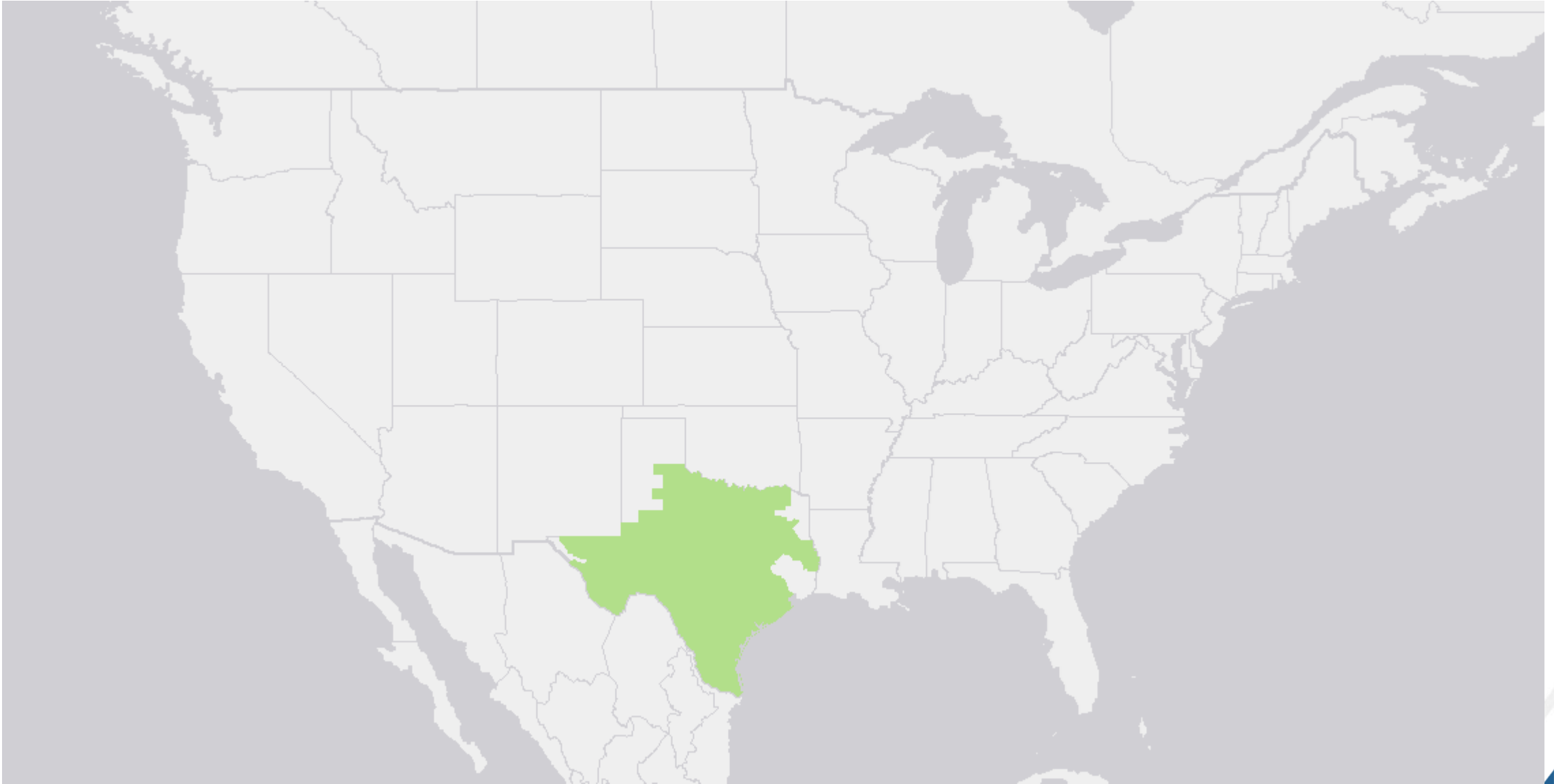
CAISO: First Mover Advantage



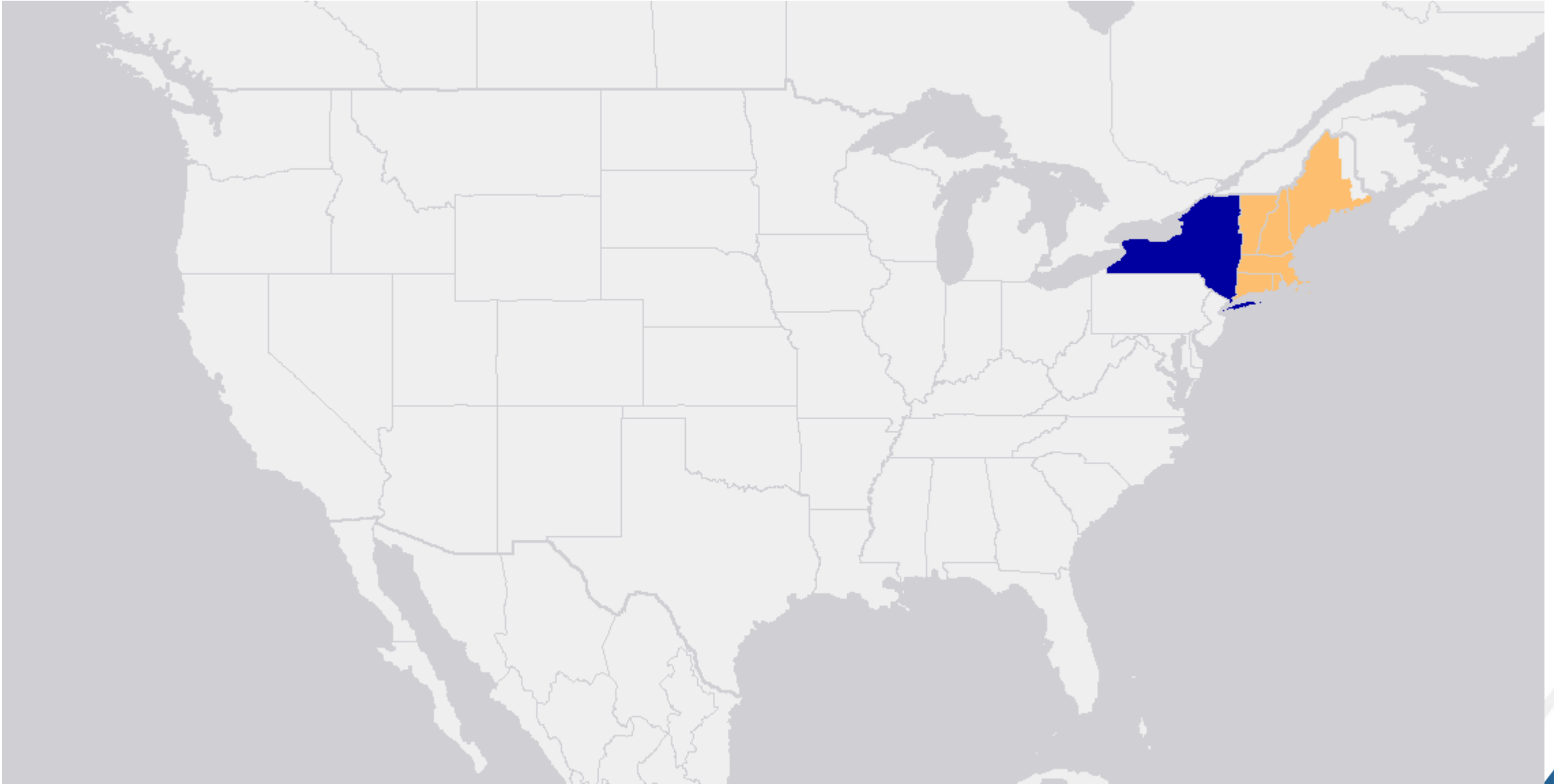
PJM: The Value of Ancillary Services



ERCOT: The Free Market



The Northeast: Driving Growth Through Policy



Regulated Utilities Seeing the Value of BESS

