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# Major trends in the Utilities industry

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#### Power industry is facing unprecedented changes



More decarbonized

86% of power generation investments will be in zero-carbon fuels until 2040

60% overall electricity demand increase

in 2050 as compared to 2020

Trends



12% of capacity from DG by 2025 65% of DG investments in distributed PV



**10X** higher increase in connected devices than in connected people by 2020

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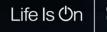
#### Challenges

Support growing electricity demand while decarbonizing electricity generation to avoid catastrophic climate change

Maximize renewable power injection while managing the variability of solar and wind energy resources

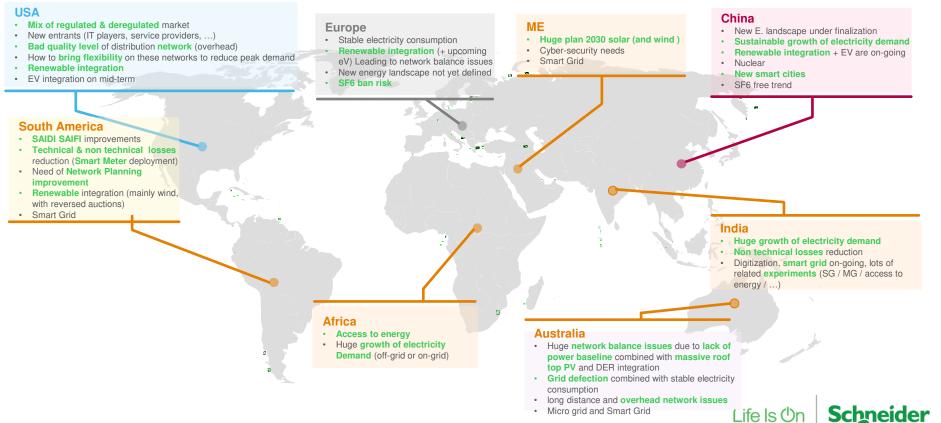
Maximize DER rate while maintaining a grid balance and avoiding massive CapEx investments

In power generation, leverage digitization to lower TCO, extract value out of grid data to the benefit of the consumer, and mitigate cyber risks





#### Utility trends differ from one area to another...



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#### 6 major trends and challenges impacting distribution utilities

Regulatory uncertainties, business model adaptation, technology adoption: growing complexity ahead

Changing regulation & policy



Regulatory impact on investment strategy, revenue model, risk management ?

More active customers



Prosumers, communities, microgrids...

Digital transformation



Readiness, ability to transform ?

Improve operational efficiency



Reliability (SAIDI...), losses, customer satisfaction, investment, OPEX, affordability...

(Distributed Energy Resources) DER integration



Impact on planning and operations: new regulation and practices

Access to energy
OVER 1 BILLION PEOPLE WORLDWIDE
LACK ACCESS TO ELECTRICITY

Enabled by multiple channels, including utilities



## Decentralization, DER acceleration: impact on utilities

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### DER definition: no consensus !

#### "Energy's worst acronym – why is DER a hot topic?"

https://www.energynetworks.com.au/news/energy-insider/energys-worst-acronym-why-is-der-a-hot-topic/

"Defining DERs: Does it matter that we all seem to have slightly different definitions?"

https://www.cleanpower.com/2018/defining-ders-does-it-matter-definitions-vary/

"Distributed Energy Resources: Why we don't have consensus on the definition of DER"

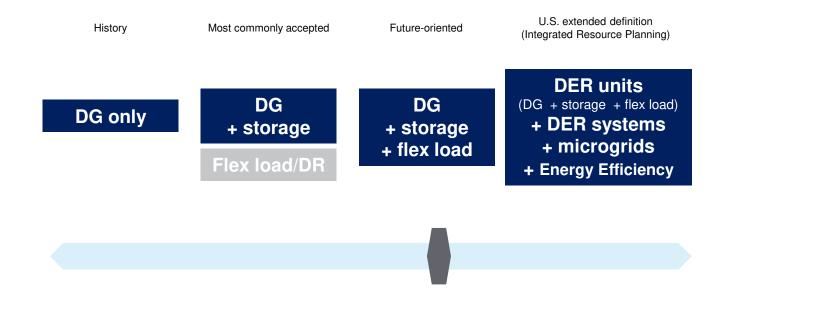
https://www.linkedin.com/pulse/distributed-energy-resources-why-we-dont-have-consensus-alain-malot/



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## Various flavours of DER (Distributed Energy Resources) definition

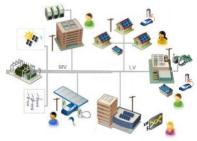
Depends on market design and culture – Let's be flexible...





### Decentralization, DER acceleration: impact on utilities

#### EV, PV, wind to accelerate in « green » recovery period ?



DER

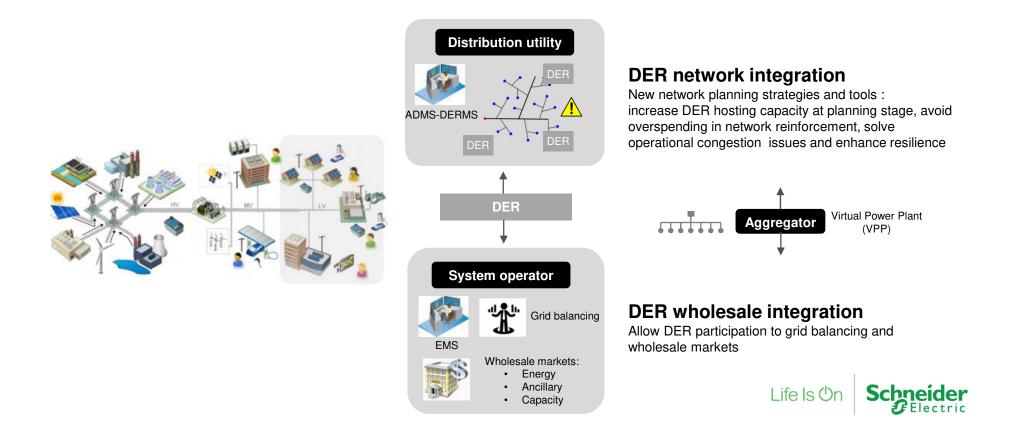
#### 2019 DER penetration

	Peak load GW	Total wind + solar	Distributed wind + solar	Distributed storage	Distr. CHP Cogeneration	Back-up generator	EV penetration	DER penetration
Germany	90 GW	~ 120 GW	~ 90 GW	Yes	~ 20 GW	~ 5 GW	~ 200 k	High
UK	55 GW	~ 35 GW	~ 20 GW	Yes	~ 6 GW	~ 8 GW	~ 200 k	Medium
France	100 GW	~ 23 GW	~ 21 GW	No	~ 4 GW	~ 5 GW	~ 200 k	Medium
Brazil	85 GW	< 10 GW	< 2GW	No	< 5 GW	~ 10 GW	Very low	Low
California	35 GW	31 GW	10 GW	Yes	~ 4 GW	~ 8 GW	~ 500 k	High



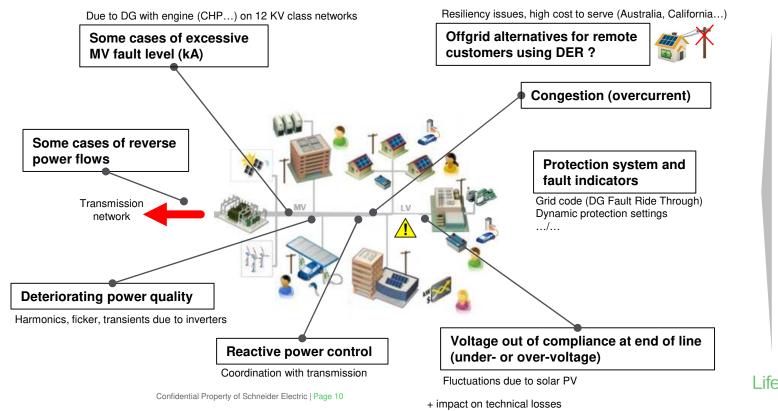
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## 2 sub-topics: DER network integration vs market integration



### Operational constraints with DER for distribution utilities

#### DER can exceed network limits and cause risks to system security



Increased field level instrumentation (sensors, automation): VR, OLTC, capa, PQ mon., FRTU, DER controls/RTU, FPI, protection, smart switchgear...



Control room (ADMS-DERMS) More visibility via ADMS Coordinated dispatch of DER Coordinated volt-VAR control On-line reconfiguration Sync with AMI / smart metering Coordination with transmission .../...

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### DSO management of DER

Providing grid flexibility with distributed energy resources



