# **EVENT BROCHURE**



30-31 October 2019 Marina Bay Sands, Singapore

# YOUR GATEWAY TO **ASIA'S NATURAL GAS, LNG & ENERGY OPPORTUNITIES**

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# WELCOME TO **GAS ASIA SUMMIT**

Gas Asia Summit Conference & Exhibition (GAS) plays an important role in the development of the Asian energy landscape.

Against the dynamic developments with the Natural Gas, LNG and Energy industry as a backdrop, Gas Asia Summit is the C-level strategic conference that brings Asia's key buyers, global suppliers and portfolio players together. GAS allows key market players to discuss market outlook, new trends, network and forge partnerships.

Join us at GAS 2019 and enable your company to drive commercial developments and connect with key decision makers driving Asia's gas, LNG & energy growth.

### Gas Asia Summit 2019 is part of





Your annual opportunity to develop business and network with attending representatives of leading energy buyers across Asia.

















**VOSAKA GAS** 

Industries Limited

# A HIGHLY ANTICIPATED CONGREGATION OF ASEAN'S SENIOR POLICY MAKERS AND UTILITY BUYERS

HAPUA Council meeting will co-locate at SIEW 2019 and HAPUA heads are invited as VIPs to participate in GAS Asia Summit.



### MINISTERS AND LEADERS WHO HAVE SPOKEN AT PREVIOUS GAS EDITIONS:



**S. Iswaran** Minister for Trade & Industry Singapore



**Dr. Goh Poh Koon** Minister of Trade and Industry Singapore



Dr. Arcandra Tahar Vice Minister of Energy & Mineral Resources Indonesia



**Hon. Bill Johnston MLA** Minister for Mines and Petroleum; Commerce and Industrial Relations; Electoral Affairs; Asian Engagement Government of Western Australia



**H.E. Dr Rashid Al** Leem Chairman Sharjah Electricity & Water Authority UAE

# GAS ASIA SUMMIT GATHERS THE MOST INFLUENTIAL INDUSTRY LEADERS FROM KEY GLOBAL ORGANISATIONS

POLICY MAKERS										
ENERGY MARKET AUTHORITY Smart Energy, Sustainable Future	м Р А	Enterprise Singapore	SG SINGAPORE Passion Made Possible		8	Margan Salar Salar Salar Salar Salar	Ô	State for the state		2
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# MEET OUR SPEAKERS



Joseph F. Uddo III Deputy Assistant Secretary Office of Market Development and Energy Innovation Office of International Affairs U.S. Department of Energy



Sarthak Behuria Executive Director, LNG and LPG Division Adani Group



Laurent Vivier **Keith Martin** President, Gas Chief Commercial Officer Uniper



Yasuo Ryoki Chairman Osaka Gas Australia



**Hiroki Sato** Senior Operating Officer **Business** Development **JERA** 



Jane Liao Sarah Behbenhani Senior Vice CEO Natural Gas President Business Division JERA Global CPC Markets Pte. Ltd.





Changkeun Lee Vice President KOGAS

Saunak Rai General Manager FueLNG



Total



Ginaniar Executive Director President Director GAIL (India) Ltd. **Pertamina Power** Indonesia



Martin Houston Vice Chairman Tellurian Inc.



**Ezhar Yazid Jaafer** CEO **PETRONAS LNG** 



**John Quirke** Chief Technology Officer Meralco PowerGen Corporation (in principle)



**Ratnesh Bedi** President **Pacific Oil & Gas** 





**Christophe Malet** Senior Vice President Upstream and Midstream LNG Hanas Group Standard Chartered





Sandeep Mahawar Head of Commercial Singapore LNG Corporation



John Mathai

for Oil, Energy

Markets in Asia

Refinitiv

**Rajeev Mathur** 

(in principle)

**Dr Zheng** Hongtao Business Strategy President, Energy Trading & Marketing **ENN Group** 



Captain Walter **Purio** CEO LNG Marine Fuel Institute



**Dr Ashok Kumar** Balyan Immediate Past CEO (Oil & Gas). **Reliance Industries** Limited



**Roger Chen** VP, Glabal Sales and Marketing JLC Network Technology



Muhammed Aziz Khan Chairman Summit Group





Dr R K Malhotra CEO & Managing Director General Federation of Indian Petroleum Industry

Director

LNG Limited

(in principle)

# Hear from the most senior line-up of energy leaders across Asia.

The conference offers the most premier platform where industry professionals and influential energy leaders from the sector convene and engage in strategic discussions to shape the natural gas and LNG industry.

Since its inception in 2013, the Gas Asia Summit has consistently delivered high quality content, a vibrant exhibition marketplace and conducive networking experiences for trade visitors and delegates from the energy community.

Visit https://www.gasasiasummit.com confreg and attend Gas Asia Summit 2019 as a conference delegate.

# **OPENING FORUM**

09.30	Arrival of Guest of Honour
09.30 - 09.35	Welcome and Opening by Organiser
09.35 - 09.45	Official Opening Address Senior Singapore Government Representative
09.45 - 10.00	<b>Opening Keynote Address</b> The Role of Gas in Accelerating Asia's Energy Transformation
10.00 - 10.15	<b>Keynote Address</b> Commoditisation of LNG – A New Era of Supply Martin Houston, Vice Chairman, Tellurian
10.15 - 10.45	<b>Global Leaders Panel</b> Global Gas Outlook and Future Scenarios - Asia in Focus Ezhar Yazid Jaafar, CEO, Petronas LNG
10.45 - 10.50	Launch of the Exhibition & Group Photo
10.50 - 11.30	Morning Networking & Coffee Break

WEDNESDAY | 30TH OCTOBER 2019

# LEADERSHIP PLENARY PROGRAMME

### WEDNESDAY | 30TH OCTOBER 2019

GLOBAL LEADERS PANEL	DEMAND CENTRE SPOTLIGHT - INDONESIA				
<ul> <li>11.30 - 12.45</li> <li>Strategy towards 2040 by Asian Major Buyers         Big buyers (mainly traditional buyers) in Asia are challenged by new             dynamics in international markets and domestic markets. Panellists will             discuss their strategies and tactics towards 2040 as LNG buyers.      </li> <li>Moderator:         Yasuo Ryoki, Chairman, Osaka Gas Australia     </li> <li>Panellists:         Hiroshi Sato, Senior Operating Officer, Business Development, JERA             Sarah Behbenhani, Senior Vice President, JERA Global Markets             Dr Zheng Hongtao, President, Energy Trading &amp; Marketing, ENN Group     </li> </ul>	15.15 - 15.40       Indonesia: Investing in Gas and Energy Transformation         • Java 1: Asia's first integrated project and applications for Society         • Natural gas infrastructure integration developments         • Gas/LNG demand growth outlook         • FSRUs and small-scale LNGs         Special presentation:         Ginanjar Sofyan, President Director & CEO, Pertamina Power Inc.         15.40 - 16.15         Networking & Coffee Break         16.15 - 16.55				
Jane Liao, CEO, Natural Gas Business Division, CPC Changkeun Lee, Vice President, LNG Procurement, KOGAS	10.15 - 10.55	<ul> <li>Financing Gas/LNG infrastructure in Emerging Asia to unlock demand growth</li> <li>Gas in the energy mix, in relation to coal, renewables and oil</li> <li>New LNG import projects in the region: Philippines, Thailand, Vietnam, Bangladesh</li> <li>Market liberalisation and policy updates</li> </ul>			
PROJECT HIGHLIGHT					
12.45 - 13.00LNG Strategy in a Global Context This session will present a case study of an LNG export project, and show- case its commercial advantages, technical innovations and LNG strategies. LNG Limited (Representative TBC)		<ul> <li>Potential for FSRUs and small-scale LNG projects</li> <li>Speakers: Christophe Malet, Senior Vice President – Upstream LNG, Hanas Muhammad Aziz Khan, Chairman, Summit Group</li> </ul>			
13.00 - 14.15 Lunch & Networking	16.55 - 17.00	Chairman's closing remarks			
GLOBAL LEADERS PANEL	17.30 - 20.00	SIEW Networking Reception			
<ul> <li>14.15 - 15.15</li> <li>Suppliers Perspective: Delivering Value for Customers and Meeting New Demand Growth in Asia <ul> <li>Examine new demand growth centres</li> <li>Strategies for suppliers to unlock new markets while managing risks</li> <li>New LNG export projects: how will they evolve? More long-term contracts expected?</li> <li>Global geopolitics, trade tensions and impact on energy security</li> </ul> </li> <li>Special Address <ul> <li>Joseph Uddo, Deputy Assistant Secretary, Office of Market Development and Energy Innovation, Office of International Affairs, U.S. Department of Energy</li> </ul> </li> </ul>					

Greg Vesey, CEO & Managing Director, LNG Limited

# LEADERSHIP PLENARY PROGRAMME

### THURSDAY | 31ST OCTOBER 2019

08.50 - 09.00	08.50 - 09.00 Chairman's Opening Remarks		PROJECT HIGHLIGHT			
09.00 - 09.10	Keynote address	11.40 - 11.55	Developing LNG import infrastructure			
DEMAND CENTRE SPOTLIGHT - INDIA			This presentation will highlight a case study on LNG import infrastructure development, from project definition, approach, to implementation. Chal			
09.10 - 09.50	<ul> <li>India: Shaping the Global Demand Dynamics <ul> <li>Investment opportunities to unlock India's oil and gas resources</li> <li>The energy mix evolution and the role of gas</li> <li>Demand growth in the short to medium term and break-down of sectors</li> <li>Gas import projects and new demands driven by new applications in mobility, marine and industry usage</li> <li>LNG trucking: infrastructure developments and demand creation</li> </ul> </li> <li>Special addresses: <ul> <li>Dr. R. K. Malhotra, Director General, Federation of Indian Petroleum Industry</li> </ul> </li> </ul>		<ul> <li>lenges, project outcomes and learning lessons will be presented.</li> <li>The Philippines: Securing Gas &amp; LNG to Power the Economic Growth         <ul> <li>Philippines LNG import terminal project – a spotlight project to reference</li> <li>Vision for an LNG hub</li> <li>The role of gas in meeting the power demand of growing economy and energy security via diversification</li> <li>Infrastructure developments</li> </ul> </li> <li>Panellist:         <ul> <li>John Quirke, Chief Technology Officer, Meralco PowerGen Corporation (in principle)</li> </ul> </li> </ul>			
	Speakers:	12.40 - 14.00				
	Ashok Balyan, Immediate Past CEO - Oil & Gas, Reliance Rajeev Mathur, Executive Director, GAIL (India) LNG Ltd (in principle) Sarthak Behuria, Executive Director, LNG and LPG Division, Adani Group	14.00 - 14.40	<ul> <li>Singapore: Building towards LNG Trading and Bunkering Hub, What Next?</li> <li>Can Singapore be a physical hub to deliver LNG for Southeast Asia?</li> <li>Updates on pipeline gas and LNG import</li> <li>Singapore's stocktake on LNG bunkering: policy updates, financial incentives, and industry adoption</li> <li>Is LNG bunker a sustainable new demand growth stream? Projections to 2025</li> <li>Small-scale LNG applications and trucking</li> <li>Panellists:</li> <li>Sandeep Mahawar, VP Commercial, Singapore LNG Corporation (SLNG) Saunak Rai, General Manager, FueLNG</li> </ul>			
09.50 - 10.30	<ul> <li>2019 a Major Year of FIDs? The Evolving Supply Challenge and LNG Business Models</li> <li>Which LNG export projects have been sanctioned in 2019, and expected FIDs for 2020?</li> <li>How will the competition play out, and challenges for project financing?</li> <li>Manage the wave of new supply coming into market, how will it be absorbed, and US LNG's impact on Asia?</li> <li>How LNG marketing will evolve to align with customers' strategies?</li> </ul>					
10.30 - 11.00	Nicholas Browne, Director Asia Gas & LNG, Wood Mackenzie Networking & Coffee Break	14.40 - 15.20	Demand Creation: How Much will be Created from LNG as Marine Fuel, Industry Feedstock and Auto Fuel?			
DEMAND CENTRE SPOTLIGHTS - THAILAND, SINGAPORE, PHILIPPINES			How will Asia move towards LNG bunkering and establishing LNG			
11.00 - 11.40	<ul> <li>Thailand: Big Ambitions on Gas</li> <li>Gas as a major component of energy mix that impacts energy security</li> <li>Liberalisation of LNG imports</li> <li>Investment in upstream projects in Thailand and globally, and LNG infrastructure</li> </ul>		<ul> <li>bunkering standards?</li> <li>Gas as a feedstock: gas to liquids and other applications</li> <li>Use of natural gas for transportation and city gas sectors</li> </ul> Panellist: Captain Walter Purio, CEO, LNG Marine Fuel Institute			
	<ul> <li>Updates on Power Development Plan</li> <li>Evolving business model - introduction of LNG trading</li> </ul>	15.20 - 15.50	Networking & Coffee, end of Strategic Programme			
	Speakers: Senior LNG Procurement Representative, EGAT					

## LNG TRADERS FORUM

### THURSDAY | 31ST OCTOBER 2019

### Overview

**LNG's** increasing commoditisation has been mirrored by increasingly transparent market-based pricing, soaring derivatives trade and new Asian hubs emerging. Innovations such as new trading platforms have emerged to facilitate transactions, offering transparency and price discovery for suppliers and buyers. Spot volumes sky-rocketed in 2018, strengthening the market's confidence in sustainable growth.

The LNG Traders Forum, part of the 7th annual Gas Asia Summit, is specially dedicated for traders to meet, network and debate the outlook and new developments in LNG trading.

15.50 - 16.40	LNG Short-Mid Term Transacting and Evolving Role of Traders
	<ul> <li>How are rising short-mid term transactions impact new suppliers?</li> <li>Portfolio players' role and its impact on Asian markets</li> <li>Are European and Asian markets converging on price in term and spot contracts?</li> <li>The evolving roles of commodity traders like Gunvor, Trafigura and Vitol redefining their roles in the LNG market</li> </ul>
10.40.1770	
16.40 - 17.30	<ul> <li>Development towards an Asian LNG Trading Hub</li> <li>Pricing indexes: the front-runners, and development outlook</li> <li>The role of fast-growing derivatives trading</li> <li>What more can be done to improve LNG spot trading liquidity and transparency?</li> <li>The role of LNG exchanges and brokers in facilitating LNG's commoditization</li> </ul>
17.30 - 20.00	Technology: what role will AI or blockchain play?  SIEW Networking Reception & Drinks

# **BE A SPONSOR**

Elevate your branding and make an impression on your target audience at Asia's Premier Natural Gas, LNG & Energy event.

		Here Description	PLATINUM	GOLD	SILVER	BRONZE
	Engage with over 1500 conference delegates & trade visitors present at GAS & SIEW 2019	Item Description	US\$75,000	US\$60,000	US\$35,000	US\$20,000
		12 sqm. exhibition stand (space only)	$\checkmark$			
		9 sqm. exhibition stand (space only)		$\checkmark$	$\checkmark$	
		1x Keynote speaking opportunity	$\checkmark$			
		1x panel speaking opportunity		$\checkmark$	$\checkmark$	
		Complimentary delegate passes	5X	3X	2X	
		Advert in the event catalogue & the conference guide	FULL	HALF	QUARTER	
		Email campaign pre-event inviting visitors to your stand	$\checkmark$			
	Disrupt the gas, LNG & energy market	Delegate bag insert	$\checkmark$	$\checkmark$	$\checkmark$	
$(a)^{\rho}$		Visitor bag insert (if the bag is sponsored)	$\checkmark$			
\ī 🏷		Sponsor profile & logo to be placed on the event website	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
」 単 、	with new technology and innovation	Onsite signage will include the sponsor logo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
		Sponsor logo to be strategically placed on: • Event catalogue • Conference programme • Conference stage backdrop • Post-event report & email campaign	$\checkmark$	$\checkmark$	$\checkmark$	~
	Enable your company's leadership team to be positioned at the forefront of Asia's energy transformation Meet face-to-face with potential business partners and industry colleagues	1x main sponsorship opportunity listed below: • Registration desk branding • Conference delegate bags • Conference and exhibition lanyards • Delegate lunch on Day 1 • Exhibition visitor bags	√			
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		1x main sponsorship opportunity listed below: • Water bottles • Branded mint/water bottles • Workshop				$\checkmark$

# **BE AN EXHIBITOR**



#### SHOWCASE YOUR PRODUCTS. SERVICES & SOLUTIONS

Exhibiting at Gas Asia Summit, allows exhibitors the opportunity to showcase their products, services and technology to key industry buyers.



#### **REACH YOUR TARGET AUDIENCE**

Exhibiting at the event delivers real business opportunities. A large percentage of participants are decision makers, purchasers or influencers.



**GROW YOUR BUSINESS NETWORK** 

GAIN ENTRY INTO NEW MARKETS

and make new ones.

challenges.

The event attracts professionals with strong

buying power and presents exhibitors with the

opportunity to meet with existing connections

Gain direct access to the primary stakeholders

plans, budget allocations, timelines, technical

### THE REGION'S MEETING POINT FOR



### **DELEGATE PROFILE**

Profiles of the delegate across both the technical and strategic conferences

#### JOB TITLES INCLUDE:

#### **Strategic Audience**

- Country Managers • Traders
- Financiers & Lawers
  - Purchasing Managers • Purchasing Directors

Presidents

& Directors

Technicians

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- Project Managers

### **DELEGATE PROFILE BY INDUSTRY** SECTOR





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Contracting, Commerical, Investment & Trading

**Engineering Procurement Construction & Managment** 





Transmission and **Distribution & Power** Generation

Marine Shipping & Storage

involved in detailing the regions upcoming project

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- Managers Sales & Marketing Managers

• CEOs







# **CONTACT US TO DISCUSS YOUR PARTICIPATION**

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